

# Behavioral Health with Magnolia

2025 New Provider Orientation

# Agenda

Magnolia Health Overview Prior Authorizations

Managed Care and CCO Overview Claims, Billing, and Disputes

Member Enrollment and Benefits Care Management

Value Added Benefits Quality and HEDIS

Member Grievances and Appeals Reporting Abuse

**Provider Resources** 

Joining our Network



# Magnolia Health Overview

## **About Us**

Magnolia Health is a managed care health plan, serving Mississippians since 2011.

Magnolia is a wholly-owned subsidiary of Centene Corporate, a multi-line healthcare enterprise committed to helping people live healthier lives.

OUR PURPOSE: Transforming the health of the community, one person at a time

**OUR MISSION: Better health outcomes at lower cost** 

**OUR PILLARS:** 



Focus on the Individual



Whole Health



**Active Local Involvement** 

### **OUR BELIEFS**

We believe health individuals create more vibrant families and communities

We believe treating people with kindness, respect and dignity empowers healthy decisions.

We believe we have a responsibility to remove barriers and make it simple to get well, stay well, and be well.

We believe in treating the whole person, not just the physical body. We believe local partnerships enable meaningful accessible healthcare.



### **OUR PRODUCTS**





### **Medicaid and CHIP**

Magnolia is a quality health plan offering members coverage through the Division of Medicaid's Coordinated Care program.



### Medicare

WellCare is a Medicare Advantage HMO/PPO plan. WellCare currently serves Mississippians in 63 counties. WellCare began operations in 1985 and became a subsidiary of Centene in January 2020.



### Marketplace

Ambetter by Magnolia is a qualified health plan on the federally facilitated health insurance marketplace. Member plan options vary between costs for monthly premium payments versus out-of-pocket expenses. Subsidies are dependent on the member's income level. Ambetter Virtual requires a referral PCP to see specialist.





# Managed Care Overview Coordinated Care Organization (CCO)

# **Managed Care Overview**

MAGNOLIA HEALTH IS ONE OF THREE CCO'S CONTRACTED WITH THE DIVISION OF MEDICAID TO ADMINISTER MSCAN AND CHIP BENEFITS FOR ELIGIBLE BENEFICIARIES.

### **MSCAN**

Mississippi Coordinated Access Network (MississippiCAN) implemented on January 1, 2011, is a statewide care coordination program designed to:

- Improve beneficiary access to needed medical services;
- Improve the quality of care; and
- Improve program efficiencies as well as cost effectiveness

### **MSCHIP**

The Children's Health Insurance Program (CHIP) provides health coverage for uninsured children up to age 19.

- To be eligible for CHIP, a child cannot be eligible for Medicaid.
- At the time of application, children with health insurance are not eligible for CHIP.

# **Member Enrollment and Benefits**





# Who Qualifies for MSCAN

Magnolia does not determine eligibility. Eligibility is determined by the Mississippi Medicaid Regional Office that serves your area. To locate your Mississippi Medicaid Regional Office, please visit <a href="www.medicaid.ms.gov/about/office-locations/">www.medicaid.ms.gov/about/office-locations/</a>. You may also call Medicaid's toll-free telephone number at 1-800-421-2408.

### **Mandatory Populations**

Members may select or be automatically enrolled with a CCO but may not opt out of MississippiCAN. Members may change their CCO within the first ninety (90) calendar days of enrollment.	
Category of Eligibility	Age
Supplemental Security Income (SSI)	19-65

# Supplemental Security Income (SSI) 19-65 Working Disabled 19-65 Breast and Cervical Cancer 19-65 Parents and Caretakers 19-65 Pregnant women 8-65 Medical Assistance Children 0-19

### **Voluntary Populations**

Members may voluntarily enroll in MississippiCAN, and members will have the option to disenroll within ninety (90) calendar days.

Category of Eligibility	Age
Supplemental Security Income (SSI)	0-19
Disabled Child Living at Home	0-19
Dept. of Human Services-Foster Care Children	0-19
Department of Human Services-Foster Care Children (Adoption Assistance)	0-19
American Indians	0-65



# **MSCAN** Benefits and Cost-Sharing

### MSCAN offers coverage for a wide range of services, here are a few:

- EPSDT Services
- Shots and Immunizations
- Hospital and Emergency care
- Prescription drugs
- Dental, Vision, and Hearing Care
- Equipment and Medical Supplies
- Chiropractic Services
- Lab and X-ray Services
- Behavioral Health Services
- Physical, Speech, or Occupational Therapy
- Annual check-ups and Screenings
- Urgent, Routine and Preventive Care
- Orthotics and Prosthetics
- OB/GYN Services

A complete list of covered services and benefit limits can be found in Magnolia's MSCAN Provider Manual -

https://www.magnoliahealthplan.com/providers/resources/forms-and-resources.html

No Cost Sharing

No Co-pay

No Out-of-Pocket







# Who Qualifies for CHIP

Magnolia does not determine eligibility. Eligibility is determined by the Mississippi Medicaid Regional Office that serves your area. To locate your Mississippi Medicaid Regional Office, please visit <a href="www.medicaid.ms.gov/about/office-blocations/">www.medicaid.ms.gov/about/office-blocations/</a>. You may also call Medicaid's toll-free telephone number at 1-800-421-2408.

### Populations that must enroll in CHIP

The Division will enroll eligible Members within these categories into one of the Contractors participating in CHIP, and Members will have the option to disenroll or change Contractors within ninety (90) days of initial Enrollment. Members who disenroll and do not choose another Contractor under CHIP may enroll in the Division's Medicaid program if they meet Medicaid eligibility requirements or pursue private insurance.

Populations Who Are Eligible for CHIP	
Populations	Income Level
Birth - Nineteen (19) Years	194% FPL to 209% FPL
	133% FPL to 209% FPL
	133% FPL to 209% FPL



# **CHIP Benefits and Cost-Sharing**

### CHIP offers coverage for a wide range of services, here are a few:

- Well-Baby and Well-Child Services
- Shots and Immunizations
- Hospital and Emergency care
- Prescription drugs
- Dental, Vision, and Hearing Care
- Equipment and Medical Supplies
- Chiropractic Services
- Lab and X-ray Services
- Behavioral Health Services
- Physical, Speech, or Occupational Therapy
- Annual check-ups and Screenings
- Urgent, Routine and Preventive Care
- Orthotics and Prosthetics
- OB/GYN Services

A complete list of covered services and benefit limits can be found in Magnolia's CHIP Provider Manual

https://www.magnoliahealthplan.com/providers/resources/forms-and-resources.html

### Financial Liability - Allowable Cost Sharing

Requirement	≤150% FPL	151% to 175% FPL	176% to 209% FPL
Per Physician Visit	None	\$5.00	\$5.00
Per Emergency Room Visit	None	\$15.00	\$15.00
Out-of-Pocket Maximum	N/A	\$800.00	\$950.00

- Co-Payment or Cost Sharing does not apply to the following services: preventive services, including immunizations, Well-Baby and Well-Child Care Services, routine preventive and diagnostic dental services, routine dental fillings, routine eye exams, eyeglasses, and hearing aids.
- Providers should collect Co-Payments from members in accordance with the Financial Liability –Allowable Cost Sharing Table.
- Providers should check member's benefits and copay amounts prior to each visit.
- When a member meets their Out-of-Pocket max, Magnolia will send a letter indicating that no further co-payments should be paid for the remainder of the year. Members may present this letter when future healthcare services are sought.



# Membership ID Cards



### MSCAN and MSCHIP Eligibility and ID Card

### FRONT:

- Name
- Medicaid ID number
- · PCP name/number
- · Pharmacy vendor information

# magnolia health

RXBIN: 025151

Member Name: Jane Doe Medicaid ID# XXXXXXXXXXXXXX

PCP Name: John Doe

PCP Number: XXX-XXX-XXXX-XXXX

If you have an emergency, call 911 or go to the nearest emergency room (ER) You do not have to contact Magnolia for an okay before you get emergency services. If you are not sure whether you need to go to the ER, call your PCP or After-Hours Support & Nurse Advice Line toll-free at 1-866-912-6285, Relay 711. Nurse Advice Line is open 24 hours a day.

### BACK:

- Important member & provider phone numbers
- Medical claims address
- Website address

### MEMBERS:

Member Services Line 1-866-912-6285 (Relay 711) After-Hours Support & Nurse Advice Line 1-866-912-6285 Dental/Vision 1-866-912-6285 Transportation 1-866-912-6285 Pharmacy 1-800-884-3222

### PROVIDERS:

IVR Eliaibility Inquiry/ Medical Prior Auth 1-877-236-0751 Pharmacy Help Desk/Prior Auth 1-833-660-2402

Behavioral Health 1-877-236-0751

Medical claims: Magnolia

Attn: CLAIMS PO Box 3090 Farmington, MO 63640-3825

Magnolia Address

1020 Highland Colony Parkway

Suite 502

Ridgeland, MS 39157

Provider/claims information via the web: MagnoliaHealthPlan.com

Providers should verify eligibility before and on the date of service.

To verify member eligibility, please use the following methods:

- Log on to **DOM's MESA website** to verify a member's eligibility with Magnolia Health MississippiCAN. We encourage providers to use this method first when attempting to verify eligibility.
- Log on to our secure Provider Portal at www.magnoliahealthplan.com
- Call our automated member eligibility Interactive Voice Response (IVR) system. Call 1.877.236.0751 (TTY: 711).
- Speak with a Magnolia Provider Services Representative at 1.877.236.0751 (TTY: 711).

https://www.magnoliahealthplan.com/login.html

For CHIP: Notice Copay Amounts on Member ID Card

MEMBER ID CARDS ARE NOT A GUARANTEE OF ELIGIBILITY AND/OR PAYMENT



# Membership Value Added Benefits



### **Value Added Services and Rewards**

MississippiCAN and CHIP plan offers the same services Medicaid offers with extra

benefits called value-added services and rewards for our members and your patient



### SafeLink Wireless

No cost Magnolia members Free Smartphone Up to 350 minutes a month Unlimited texting



### **Nurse Advice Line**

24-hour service by calling 877-236-0751 say "Nurse"

Registered Nurse available to provide education and nurse triage for complex health issues



### My Health Rewards Program

A healthy rewards account program to promote utilization of preventative services

Innovative approach to encourage healthy behaviors through financial incentives



### **Start Smart for Your Baby**

provided through Medline

Prenatal and Postpartum program Smoking and Addiction Pregnancy Programs At no cost, an electric breast pump is

To learn more about these Value-Added Services, visit: <a href="https://www.magnoliahealthplan.com">https://www.magnoliahealthplan.com</a> and review 'For Members' section.

	Health Risk Screening	\$25	One Time Reward
ıt	Dental Exam	\$25	1 annual benefit for MSCAN members under age 21
	Immunization for Adolescents	\$20	One time reward both TDaP, Meningococcal between the age of 10-12
	Follow-Up after Inpatient Hospitalization for Mental Illness	\$20	1 per calendar year for ages 6-17, within 7 days of the discharge date
	In Home Assessment	\$15	Annual, All members who are included in our Risk Adjustment Member Assessment program are eligible
	PCP visit within 90 days of Eligibility	\$20	One time reward for new members
	\$20 Adult Annual Wellness Visit	\$20	Annual
	Notification of Pregnancy: 1 <sup>st</sup> Trimester	\$30	1 per pregnancy
	Notification of 2 <sup>nd</sup> Trimester	\$15	1 per pregnancy, if not completed in the 1 <sup>st</sup> trimester
	Postpartum Visit	\$50	1 per pregnancy between 7 & 84 days from date of delivery, claims only

\$50

**REWARD** 

\$20

**REWARD DETAILS (Medicaid)** 

Annual

**MY HEALTH Rewards** 

**Postpartum Depression** 

**Screening** 

**CATEGORY** 

Flu Vaccine



1 per pregnancy, must be on a claim

# Non-Emergency Medical Transportation (NEMT)

### IMPORTANT DETAILS FOR SCHEDULING A RIDE

- All rides must be for a covered medical service
- Rides can be scheduled Monday through Friday from 7 a.m. to 8 p.m.
- Contact MTM at least three business days before scheduled appointment
- Have your trip information ready
- Be ready at least 15 minutes before scheduled arrival of ride

### **Important Toll-Free Phone Numbers**

To schedule a ride, call 1-866-331-6004 To file a complaint, call 1-866-436-0457 If your ride is late, call 1-866-334-3794 Magnolia Health can arrange and pay for member transportation to and from appointments for Medicaid Covered Service through Transportation Vendor, MTM





# **Provider Resources**

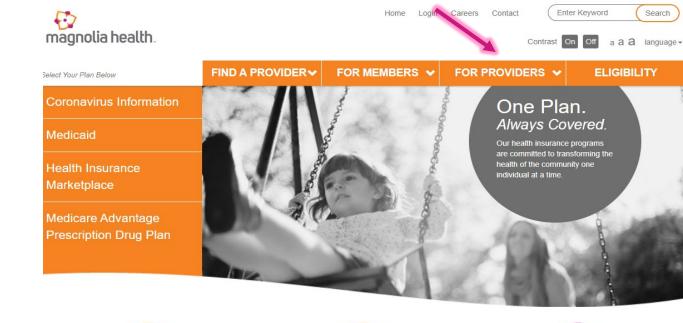


# Provider Website (Public)

The Magnolia Health website is designed to allow providers to have 24/7 access to key information for

timely service

- Prior Authorization Checker
- Clinical Guidelines and Payment Policies
- Provider Manuals
- Contract Request Forms
- Provider Bulletins and News
- Preferred Drug List
- Provider Education Material and Trainings
- Weekly Provider Email Blast Sign-Up
- Quality Improvement Program Information
- Forms and other Provider Resource Materials









Visit the Magnolia Health's Website: Mississippi Medicaid & Health Plans For Providers | Magnolia Health (magnoliahealthplan.com)

### **Provider Portal (Secure)**

After registering to access the secure provider portal, the following tools are available to easily view and share information:

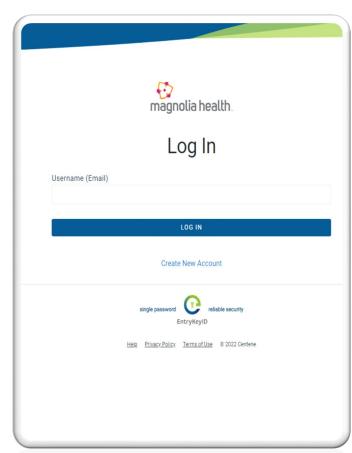
- · Check member eligibility
- View the PCP panel (patient list)
- View and submit Prior Authorizations
- View member health records
- View member health records and care gaps
- Z- Code Dashboard

- Determine payment/check clear dates
- View and print Explanation of Payments (EOPs)
- Access payment history
- Submit claims and adjustments, view claims status
- Submit claims disputes
- Secure Messaging

To register, go to <a href="https://www.magnoliahealthplan.com/login.html">www.magnoliahealthplan.com/login.html</a>.

Need assistance setting-up or navigating your account?

Contact your Provider Engagement Administrator or Provider Services at 1.877.236.0751 (TTY: 711)



# Keep up with the latest news

Magnolia Health will keep providers aware of medical policy changes, payment, and operational updates and announcements using the following communication channels:



Sign-up to receive Magnolia's weekly **Email Blast** for the latest news and updates. Sign-up here: <a href="Email Sign Up">Email Sign Up</a>
<a href="Email Magnoliahealthplan.com">(magnoliahealthplan.com)</a>

# **Provider Services Contact Center**

By calling 1.877.236.0751 (TTY: 711) Monday through Friday 7:30 a.m. – 5:30 p.m., providers can access real-time assistance including, but not limited to:

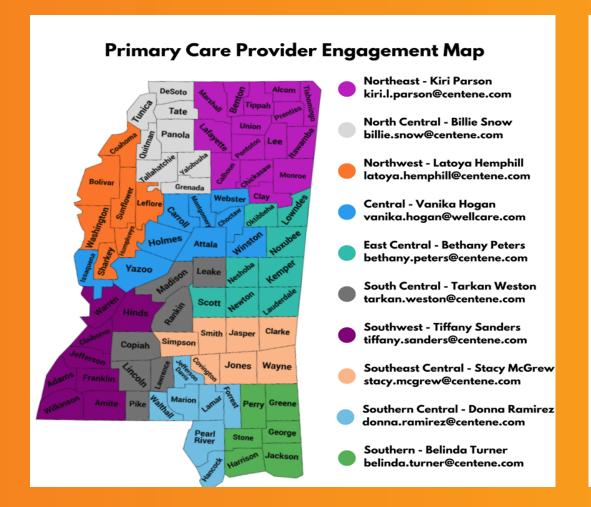
- Credentialing/Network Participation Status
- Claims Status Inquires
- Facilitate request for adding/deleting physicians to an existing group
- Magnolia Health website review and portal questions including registration help
- Facilitate inquiries related to administrative policies, procedures, and operational issues
- Claim resolution guidance
- Accept Referrals for Care Management
- Navigating prior authorizations

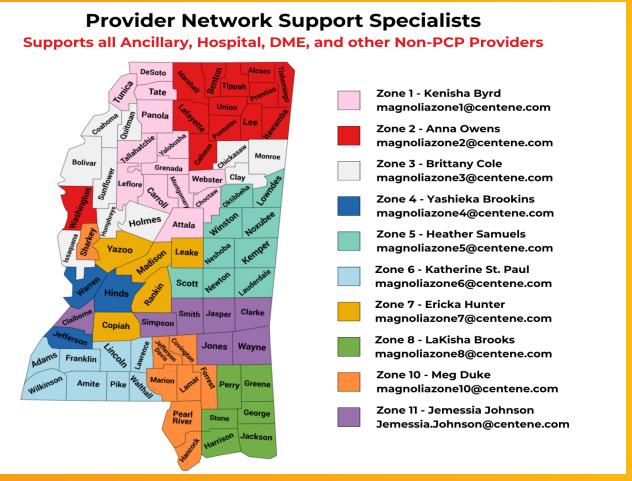


## When calling Provider Services, please have the following information available:

- National Provider Identifier (NPI) number
  - Tax Identification Number (TIN)
- Member's Magnolia MSCAN ID number

# Provider Engagement





# Provider Responsibilities



# **Provider Responsibilities**

Credentialing and Recredentialing through
Gainwell, the Division of
Medicaid's Fiscal Agent,
effective Oct.3, 2022

**ADA compliance** (including parking and entry pathways)

**Billing Primary Insurance** prior to Magnolia Health

Obtain referral or authorization, as needed, before providing services

Member nondiscrimination based on race, color, national origin, disability, age, sex religion, mental or physical disability, or limited English proficiency

Maintain accurate and complete medical records

Render medically necessary and appropriate levels of care to members

Maintain confidentiality of medical information

Maintain contact and coordinate care with member's PCP. PCPs are responsible for coordinating care with specialist Timely communication of change of address, addition and termination of practitioners and other important notification



# **Cultural Competency**

"The ability of systems to provide care to patients with diverse values, beliefs, and behaviors, including tailoring delivery to meet patients' social, cultural, and linguistic needs" (Betancourt et al. 2002)



As a member's physician, it is important members understand that they have access to medical interpreters, signers, and TDD/TTY services to facilitate communication without cost.



Medical care must be provided with consideration of the member's race/ethnicity and language and its impact/influence on the member's health or illness.

### For additional information, resources, and training, visit:

- https://cccm.thinkculturalhealth.hhs.gov/ for "A Physician's Practical Guide to Culturally Competent Care" and additional classes, guides and tools to assist you in providing culturally competent care.
- <a href="https://www.ahrq.gov/health-literacy/index.html">https://www.ahrq.gov/health-literacy/index.html</a> for Health Care Literacy toolkit
- Why culturally and linguistically appropriate (CLAS) matter video
- Centene Institute Training and CEU credits



Magnolia offers resources to assist providers in supporting members with social, cultural, and linguistic needs. Contact us @ 1.877.236.0751, relay 711



# **Appointment Availability Standards**

- Network providers are required to provide timely access to care and comply with appointment availability standards.
- Magnolia utilizes Faneuil to conduct quarterly outreach to determine if your clinic is complaint with appointment standards.

Appointment Type	Appointment Scheduling Timeframe
PCP (Well Care Visit)	Not to exceed thirty (30) calendar days
PCP (Routine Sick Visit)	Not to exceed seven (7) calendar days with an Urgent Care visit schedule (see below); otherwise, not to exceed twenty-four (24) hours
PCP (Urgent Care Visit)	Not to exceed twenty-four (24) hours
Specialists	Not to exceed forty-five (45) Calendar days
Behavioral Health/Substance Use Disorder Providers (routine visit)	Not to exceed fourteen (14) calendar days
Behavioral Health/Substance Use Disorder Providers (urgent visit)	Not to exceed twenty-four (24) hours
Behavioral Health/Substance Use Disorder Providers (post-discharge from an acute psychiatric hospital)	Not to exceed seven (7) calendar days
Urgent Care Providers	Not to exceed twenty-four (24) hours
Emergency Providers	Immediately (twenty-four (24) hours a day, seven (7) days a week) and without Prior Authorization
After-hours	Available by phone 24 hours a day, seven days a week.

# **Availability Standards**

### **After – Hours Requirements**

- Answering service with a live agent that offer the option of speaking with or being contacted by a physician
- Automated message that includes an option to speak to or reach a physician
- Recorded message with clear instructions on how to reach a provider or direct phone number of a provider.
- Recorded message with an option to leave a number/message for an after-hours phone call from an appropriate practitioner within an hour of the member contacting the organization.



# Voicemail alone after hours is not acceptable.

- There must be a means to reach a live person.
- At the beginning of a recorded afterhours message, there must be instructions for patients with life threatening conditions and separate instructions for urgent conditions. This includes calling 911 or going to the nearest emergency room.

# **Demographic & Directory Updates**

Having access to accurate provider information is vitally important to Magnolia members. To ensure a member's health is not compromised, providers are required to have their contact and demographic information up-to-date.

### **Providers should:**

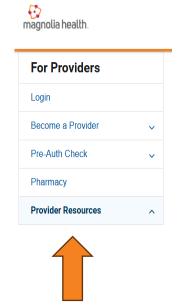
- Notify Magnolia of any changes (ex. address or telephone number updates), if they can no longer accept new patients or are leaving the network.
- Review Magnolia's Provider Directory regularly to verify contact and demographic information is accurate.

### **How make Updates:**

Easy Self-Service Option: Magnolia's Demographic Update Tool https://www.magnoliahealthplan.com/providers/resources/demographic-update-tool.html

By Phone: 1-877-236-0751

- Make an Address Change
- Make a Demographic Change
- Update Member Assignment Limitations
- Term an Existing Provider
- Make a Change to an IRS Number or NPI Number





# Waste, Abuse, and Fraud

Magnolia takes the detection, investigation, and prosecution of fraud and abuse seriously. Our WAF program complies with MS and Federal laws, in conjunction with Centene, we successfully operate a WAF unit.

**Centene's Special Investigation (SIU)** performs back-end and onsite audits which may result in taking appropriate action against those who commit waste, abuse, and/or fraud either individually or as a practice.

### THESE ACTIONS MAY INCLUDE:

- •Remedial education and/or training around eliminating the egregious action
- More stringent utilization review
- Recoupment of previously paid monies
- •Termination of provider agreement or other contractual arrangement
- Civil and/or criminal prosecution
- Pre-payment review
- •Any other remedies available

### MOST COMMON WASTE, ABUSE, AND FRAUD

- Unbundling of codes
- Up-coding
- Add-on codes without primary HCPC
- Use of exclusion codes
- Excessive use of units
- •Diagnosis and/or procedure code not consistent with the member's age and/or gender
- Misuse of benefits
- •Claims for services not rendered

If you suspect or witness a provider inappropriately billing or a member receiving inappropriate services, please call our anonymous and confidential hotline at 1-866-685-8664

# Joining our Network



### **Step 1: Uniform Credentialing**

As of October 1, 2022, providers seeking participation in MississippiCAN and/or CHIP are required to be enrolled, credentialed, and screened by DOM, and subsequently contract with their CCO of choice. Please note, however, that each CCO may require providers to credential separately if the provider wants to participate in a different line of business the company may offer outside of Medicaid. Find more details visit Recredentialing and Revalidation - Mississippi Division of Medicaid (ms.gov)

Gainwell Technologies is the Division of Medicaid's Centralized Credentialing Agency. For credentialing or recredentialing question please contact 800.884.3222.

### Providers must credential and enroll as a MS Medicaid provider before contracting and enrolling with Magnolia Health MSCAN and/or CHIP

- To credential and enroll as a Mississippi Medicaid provider
- Submit your application with the appropriate taxonomy through the MESA portal located at <a href="https://medicaid.ms.gov/mesa-portal-for-providers/">https://medicaid.ms.gov/mesa-portal-for-providers/</a>.
- Select Magnolia Health as your CCO of choice
  - To check your provider enrollment status
    - Visit the MESA portal and enter your Application Tracking Number (ATN) and SSN or Tax ID (depending on enrollment type).
    - For questions about your enrollment application process, please contact the Division of Medicaid's fiscal agent, Gainwell Technologies, at 800-884-3222.



### Step 2: Let's Get Contracted

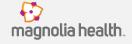
Step 2 applies to providers who are not contracted with Magnolia Health MSCAN and/or CHIP and have completed the credentialing process with Gainwell.

- To begin the contracting process, Magnolia will contact you upon receiving information from Gainwell of your intent to contract.
- Please remember to select Magnolia Health as your CCO of choice, if you intend to participate in our Network for MSCAN and CHIP.

### For Contracting Questions

Provider Services @ 1.877.236.0751

<u>MAGNOLIACONTRACTING@CENTENE.COM</u>



# **Prior Authorization**



# **Prior Authorizations**

Magnolia Health uses prior authorizations to ensure that all care delivered to our members is medically necessary and appropriate based on the member's type and severity of condition. We work with providers to review certain testing and treatment decisions and verify that they are consistent with our clinical policies and philosophy of care.

**Medical Necessity** is a review of covered services prescribed that ensures decisions for treatment or care are based on generally accepted medical practices considering conditions at the time of treatment.

- Failure to obtain a Prior Authorization may result in claim denials
  - Members cannot be billed for services denied for lack of prior authorization.
- Non-Par Providers must have all services prior authorized except for:
  - Emergency and post stabilization services
    - Service is also excluded for par provider authorization requirements

- Referrals are not required for MSCAN and CHIP but when referrals are necessary providers should refer to an In-Network physician if possible.
- An authorization is not a guarantee of payment
  - Members must be eligible at the time of service
  - Service must be a covered benefit
  - Service must be medically necessary as per plan policies and procedures
- Non- Par Providers require authorization



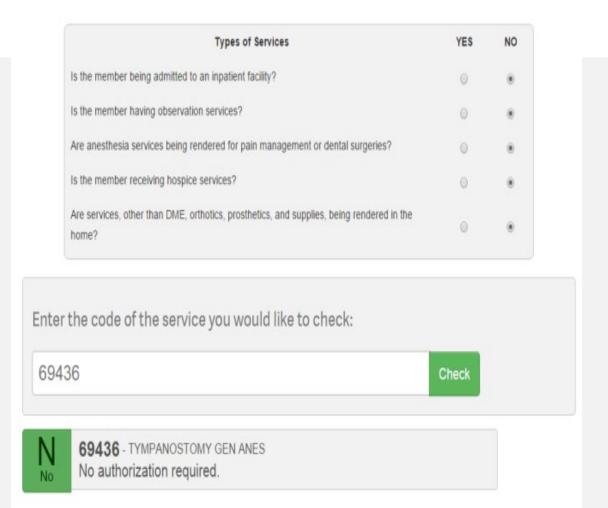
### Is Prior Authorization Needed?

Use the **Pre-Auth Needed Tool** to quickly determine if a service or procedure requires prior authorization

Providers must answer each listed question appropriately for accurate result

https://www.magnoliahealthplan.com/providers/preauth-check/medicaid-pre-auth.html

# Are Services being performed in the Emergency Department? YES ■ NO ■





### How to Request a Prior Authorization



Secure Provider Portal: <a href="www.magnoliahealthplan.com/login">www.magnoliahealthplan.com/login</a>

This is the preferred and fastest method



**Fax:** Using the appropriate Treatment Request Form on the

website under Prior Authorization.

• **BH Outpatient:** 1.833.694.3649

BH Inpatient: 1.866.535.6974



Phone: 1-877-236-0751



Email: Inpatient Only: <u>AUGMississippiUM@Cenpatico.com</u>

Request received after normal business hours will be processed the next business day.

**Check service codes for Authorization requirements before providing services** 

https://www.magnoliahealthplan.com/providers/preauth-check/medicaid-pre-auth.html





### **Submission and Response Timeframes**

REQUEST TYPE	PROVIDER SUBMISSION	HEALTHPLAN RESPONSE
Services	Timeframes	Timeframes
Non-emergent Outpatient	5 calendar days	<b>2</b> business days
Pre-scheduled Inpatient	At least <b>14 calendar days</b> , and no later than <b>5 calendar days</b> , in advance	24 hours of receipt if all necessary clinical information is submitted at the time of the request.
Hospital inpatient stays, except for emergent, urgent care, and post-stabilization	Require notification within 1 business day & request for an authorization within 2 business days of the admission	<b>1</b> business day
Emergent or urgent care	Within <b>2 business days</b> of admission	<b>1</b> business day

### **Important**

• Failure to obtain Prior Authorizations may result in claim denials.

#### **Retrospective Authorization Request**

- •Applies to authorizations not obtained timely due to extenuating circumstances (e.g., member unconscious)
- •Submit promptly but no later than **90 calendar days** from date of service
- •Magnolia will make a decision **30 calendar days** from the date of request contingent on submission timings being met.



### Peer to Peer and Pre-Service Appeals

If a **pre-service authorization** request results in a denial or limited authorization or a reduction or suspension of a previously authorized service, also known as an adverse benefit determination, and the treating practitioner disagrees. In that case, a peer review can be requested. Peer reviews should be requested within **14 calendar days** of the notification of the adverse benefit determination.

**Peer review or peer-to-peer** can be requested by calling Provider Services at 1.877.236.0751. Request to speak to the UM Department to set up a Peer-to-Peer or submit request through our electronic Peer-to-Peer request form found at <a href="https://www.magnoliahealthplan.com">www.magnoliahealthplan.com</a>

### Member Appeals

A **member appeal** is a member's request for review of an adverse benefit determination for services that the member believes they are entitled to receive. An appeal can be filed by the member or authorized representative **within 60 calendar days** from the date of the adverse benefit determination

### Adverse Benefit Determination

An adverse benefit determination may include determination about health care services a member believes they are entitled to receive, including:

Delay in providing, arranging for, or approving the health care services (such that a delay would adversely affect the health of the member)



### **Appeal Request**

#### Mail:

Magnolia Health

Attn: Grievance and Appeals Coordinator

1020 Highland Colony Parkway, Suite 502 Ridgeland, MS 39157

Phone: 1-877-236-0751

Fax: 1-877-264-6519



# Confirmation of Receipt

- Magnolia will acknowledge appeal request within ten (10) calendar days of receipt.
- Confirmation will be writing and include the expected date of resolution



### **Grievance Resolution**

- Magnolia will resolve appeal request within thirty (30) calendar days but may extend the time frame by up to fourteen (14) days if additional time is needed to resolve.
- Expedited Grievances will be resolved no longer than 72 hours of request



### Member Grievances

**A member grievance** is an expression of dissatisfaction received orally or in writing about any matter or aspect of the health plan or its operations, other than an adverse benefit determination.

- A member, provider on behalf of a member, or authorized representative can file a Grievance.
  - Grievances can be filed anytime after the grievance has occurred

### Grievance Incident Occurs

Examples of a Grievance

Quality of Care or Services

Rudeness of a provider or employee

Failure to respect the member's rights



#### File a Grievance

#### Mail:

Magnolia Health
Attn: Grievance and
Appeals Coordinator
1020 Highland
Colony Parkway,
Suite 502
Ridgeland, MS
39157

Phone: 1-877-236-

0751

**Fax:** 1-877-264-6519



### Confirmation of Receipt

- Magnolia will acknowledge grievance within five (5) calendar days of receipt.
- Confirmation will be writing and include the expected date of resolution



### **Grievance Resolution**

- Magnolia will
  resolve all
  grievances within
  thirty (30)
  calendar days but
  may extend the
  time frame by up to
  fourteen (14) days if
  additional time is
  needed to resolve.
- Grievance outcome will be sent in writing.



# Member State Fair Hearing

If, at the end of the appeal process with Magnolia, a member does not agree with the decision that Magnolia makes on an appeal, a member or authorized representative may ask for a State Fair Hearing with the Division of Medicaid.

A State Fair Hearing must be requested in writing within 120 calendar days from the date of notice of an appeal resolution.

### Office of Appeals Mississippi Division of Medicaid

550 High Street, Suite 1000 Jackson, MS 39201

Phone: 601-359-6050 or 1-800-421-2408

Fax: 601-359-9153



# **Quality and Practice Management**



# **Quality Improvement Program**



### Goal of Quality Program

Is to improve members' health status through a variety of meaningful quality improvement activities implemented across all care settings and aimed at improving quality of care and services delivered.

Patient safety is integrated throughout many activities across the plan, but primarily through identification of potential and/or actual quality of care events.

### Quality of Care Issues

Require investigation of the factors surrounding the event to make a determination of their severity and need for corrective action, up to and including review by the Peer Review Committee as indicated.

Received in the QI department are tracked and monitored for trends in occurrence, regardless of their outcome or severity level.

### **Quality Improvement Resources for Providers**

Mississippi Medicaid & Health Insurance | Magnolia Health



### Clinical Practice Guidelines



Magnolia Health adopts preventative and clinical practice guidelines (CPG) from recognized sources for the provision of acute, chronic, and behavioral health services relevant to the populations served.



Guidelines are based on the population's health needs and/or opportunities for improvement as identified through the Quality Assessment and Performance Improvement (QAPI) Program.



These guidelines include recommendations that aim to optimize patient care and are based on a systematic review of evidence.



Clinical Practice Guidelines can be found on Magnolia's website Mississippi Medicaid & Health Insurance | Magnolia Health



### **HEDIS & Medicaid Focused Measures**



### **Measuring Performance**

**Healthcare Effective Data Information Set (HEDIS)** 

HEDIS is a set of performance measures developed by the <u>National Committee for Quality Assurance</u> (NCQA) as a tool for measuring the performance of managed healthcare plans.

### What is the Provider's Role in HEDIS?

#### Use available tools and resources

- Use and collaborate with your Provider Engagement Representative
- Secure Provider Portal Analytics
- Member Panel Reports
- Gaps and Care Flags
- New Patient Flags

#### Understand Measure Timelines

Schedule the next appointment before the patient leaves the office

#### Know Gaps in Care Before Patient Arrives

- Conduct and bill a well visit with a sick visit for member who has not had his/her annual physical
- Contact patients that are delinquent in needed care and schedule services

#### Code Correctly

- CPT II billing codes to help increase scores for BMI's, BMI percentiles, labs, etc.
- Document clearly and completely



# **Measuring Performance**

#### 2025 Medicaid BH Focus Measures

Measure	Description	Coding and Tips
Follow-Up After Hospitalization for Mental Illness (FUH)	Members 6 – 17years of age who were hospitalized for a principal diagnosis of mental illness, or any diagnosis of intentional self-harm, and had a mental health follow-up service:	If the follow-up visit is with a PCP there must be a BH Diagnosis on the claim.
	Follow-up within 7 or 30 days after discharge PCP can close the gap with any diagnosis of mental health disorder Telehealth can close the gap	<ul> <li>Tips for Rate Improvement:</li> <li>Schedule member's 7-day or 30-day follow-up appointment prior to the member being discharged from the hospital.</li> <li>Maintain appointment availability in your office for patients with recent hospital discharges.</li> <li>Complete appointment reminder calls 24 hours prior to the scheduled follow-up appointment.</li> </ul>
Antidepressant Medication Management (AMM)	Members 18+ who were treated with antidepressant medication, had a diagnosis of major depression and who remained on an antidepressant medication treatment.  Acute Phase – remained on an antidepressant for at least 84 days  Continuation Phase – remained on an antidepressant for at least 6 months	Tips for Rate Improvement: Utilize 90-day prescriptions Educate member on expected length of time before the medication becomes effective Educate member not to discontinue medication abruptly or without consulting you first Schedule follow-up visit within 3 months of diagnosis or initiating
		treatment Schedule next follow-up visit prior to member leaving the office



### Care Management



# Care Management

Magnolia Health Plan's Integrated Care Management team is comprised of Care Managers (Nurses/Licensed BH staff), Care Navigators (Social Workers), Care Coordinators, Community Connections Representatives, and Disease Managers (RN, RT, Licensed Counselors). Through collaboration among our staff, each member has access to a variety of Care Management and Care Coordination services.

- Our Care Managers help members understand major health problems and assist in arranging members' health care needs.
- Members enrolled in care management often see several doctors. Magnolia's Care Managers can
  assist members in coordinating aspects of their care. Members enrolled in Care Management
  often have conditions such as, Organ Transplants, Cancer, Hemophilia, Depression, Bipolar
  Disorder, Autism, and/or Breathing Problems.
- In addition to Care Managers, Magnolia has Coordinators who specialize and work with Care Managers in coordinating care. These coordinators are dedicated to the following issues: Developmental Disabilities, Special Care Needs, and Social Determinants of Health Needs.
- Through our Transition Services program, Coordinators also contact members who have admitted
  or readmitted to acute care hospitals to make sure members have a successful transition back
  into the community.

To make a referral or contact a Care Manager, call Magnolia Health Care Management Department

**1-877-236-0751** or submit a referral through the Provider Portal.



# Identifying and Reporting Abuse and Neglect

### Preventing, Identifying, & Treating Violence & Abuse

All patients may be at risk for interpersonal violence and abuse, which may adversely affect their health or ability to adhere to medical recommendations. In light of the obligation to promote the well-being of patients, physicians have an ethical obligation to take appropriate action to avert the harms caused by violence and abuse. To protect patients' well-being, physicians individually should:

- 1. Assess risk for abuse/neglect
- **2. Detect and report violence or abuse,** you can follow these steps:
- <u>Call the Child Abuse Hotline:</u> 1-800-222-8000, a statewide toll-free 24-hour line answered seven days a week.
- Report to Mississippi Child Protection Services: You can also report child abuse or neglect directly to them.
- Report Vulnerable Person Abuse: Call the Vulnerable Person Abuse Hotline at 1-844-437-6282.
- Report Human Trafficking: Call the National Hotline at 1-888-373-7888.
- Make an Emergency Report: If the situation is urgent, call 9-1-1.
- 3. **Become familiar with community and health resources** available to abused or vulnerable persons:
- Contact Magnolia Health Care Management Department: 1-877-236-0751
- 4. **Legal requirements** for reporting violence or abuse



### Reporting Critical Incidents for Behavioral Health Providers

A Critical Incident Report must be completed on any incident involving a Network Provider and any member(s)/ member advocate(s) seen on behalf of Magnolia.

A Critical Incident is defined as any occurrence which is not consistent with the routine operation of a Network Provider. It includes but is not limited to injuries to members or member advocate, suicide/homicide attempt by a member while in treatment, death due to suicide/homicide, sexual battery, medication errors, member escape or elopement, altercations involving medical interventions, or any other unusual incident that has high risk management implications.

Submit completed Critical Incident Reports to the following address:

Magnolia Health

Attn: Critical Incident Reporting

**Quality Coordinator** 

1020 Highland Colony Parkway, Suite 502 Ridgeland, MS 39157

Pharmacy

### **Pharmacy Prior Authorization**

On July 1, 2024, the Division of Medicaid moved to a single pharmacy claims processor for all prescription claims filled by all beneficiaries. Gainwell (GWT) is responsible for processing all prior authorization requests for prescription drugs. Certain drugs require prior authorization to be approved for payment. These include:

- All medications listed as non-preferred on the PDL
- Some DOM preferred drugs (designated "prior authorization" on the PDL)

#### **Pharmacy PA Request:**

Providers may submit pharmacy PA requests to GWT electronically via the MESA provider portal or by fax:

- Electronically: https://portal.MS-Medicaid-MESA.com/MS/Provider
- **Fax:** 1.866.644.6147

For urgent or after-hours requests, a pharmacy can provide up to a seventy-two (72) hour supply of most medications.

For questions regarding pharmacy prior authorizations, please contact Gainwell at 1.833.660.2402.

When calling, please have member information, including Magnolia ID number, complete diagnosis, medication history, and current medications readily available.

- If the request is approved, information in the online pharmacy claims processing system will be changed to allow the specific member to receive the requested drug.
- If the request is denied, information about the denial will be provided to the provider.

# **Billing and Claims**



### Clean and Rejected Claims

### CLEAN CLAIM

A **clean claim** is a claim received by Magnolia for adjudication in a nationally accepted format in compliance with standard coding guidelines and which requires no further information, adjustment, or alteration by the provider for services to be processed by Magnolia.

Must be submitted within 180 calendar days from the service date.

### Tips reduce denial and rejected claim rates:

- Keep updated patient information
- Verify patient eligibility up front and every time
- Review Coding Quality and Accuracy before submission
- Know claim submission and prior authorization requirements

### REJECTED CLAIM

A rejection is an **unclean claim** that contains invalid or missing data elements required to accept the claim in Magnolia's claim processing system.

Rejected claims should be resubmitted after making proper corrections.

Rejected claims must be submitted as a new clean claim within **180 days calendar days** from the service date.

### **Examples of rejected claims:**

- Invalid member ID number
- Invalid Provider ID
- Invalid Member Date of Birth
- Invalid or Missing NPI
- Incorrect type of bill for the service or location
- Missing or invalid modifier

### Clean Submissions and Timeframes

### **CLAIM SUBMISSIONS**

Convenient and easy way to submit and check status: Magnolia's Secure Provider Portal

Magnolia Healthcare Portal for Members | Login | Magnolia Health (magnoliahealthplan.com)

### **ELECTRONIC SUBMISSION INQUIRIES**

For Inquiries related to electronic or paper submissions, contact our EDI team at <a href="mailto:EDIBA@centene.com">EDIBA@centene.com</a>

#### **ELECTRONIC FUNDS TRANSFER AND REMITTANCE ADVICE**

Register online using the simplified, enhanced provider registration process at **payspanhealth.com** or call **[Insert Number].** 

#### **CLEARINGHOUSE CONNECTIVITY**

Magnolia has partnered with Availity as our preferred EDI Clearinghouse. You may connect directly to Availity or continue to use your existing vendor/biller/clearinghouse. If you need assistance in making a connection with Availity or have any questions, please contact Availity client services at:

MSCAN & CHIP, PAYER ID: 68069 BEHAVIORAL HEALTH, PAYER ID: 68068

### **SUBMISSION TIMEFRAMES**

- New Claim 180 calendar days from service date
- Corrected Claim- 90 calendar days for EOP date
- Retroactive Eligibility 365 calendar days from notice date
- Secondary Payer- 365 calendar days from final primary payer determination date
- Claim Reconsideration (optional) 90 days from the date of the EOP
- Claim Appeal 30 days from the date of EOP or Reconsideration determination date



Mail Paper Claim Submissions to: Magnolia Health Plan PO Box 7600 Farmington MO 63640-3809

# **Electronic Payment**

Enjoy greater convenience and timely payment by switching from paper checks to electronic funds transfer (EFT). EFT is fast, easy, and secure.



payspan

### It's easy to get started with Zelis/Payspan, here's how:

- Obtain a registration code and PIN by calling PaySpan Provider Services at 877-331-7154 (option 1) or by visiting payspanhealth.com/RequestRegCode/
- 2. Have your bank name, routing number, account number, and TIN/NPI handy
- 3. Follow the step-by-step registration instructions on the <a href="Payspan">Payspan</a> registration website
- 4. In the payer drop-down list select the plan you would like to Register for Electronic Payment

**Important note on NPI:** Leaving the NPI field blank or inputting an incorrect number during registration may interfere with your clearinghouse's ability to process your ERA/835. The NPI you enter during registration will appear in the header of your ERA/835. If you leave the field blank, your NPI will later appear as "99999999999."

### **PaySpan Contact Information**

#### Phone:

1-877-331-7154 x 1 (Mon.-Fri, 7 a.m. – 7 p.m.)

#### Email:

providersupport@payspanhealth.com



# **Provider Dispute Process**



# Claim Dispute Process

### RECONSIDERATION (Optional)

#### **CLAIM APPEAL**

A **claim reconsideration** is an *optional* step in Magnolia's claim dispute process. Providers may choose to bypass a claim reconsideration by submitting a claim appeal first.

#### To Request a Claim Reconsideration:

Preferred Method: <a href="https://www.magnoliahealthplan.com/login.html">https://www.magnoliahealthplan.com/login.html</a>

Or

### By Mail:

- Complete
   https://www.magnoliahealthplan.com/providers/resources/forms-and-resources.html
- 2. Send Completed Form to:

#### Magnolia Health

Attn: Claim Reconsiderations P.O. Box 7600 Farmington, MO 63640-3825

**Timeframe: 90 calendar days** from the EOP (Explanation of Payment) or PRA (Provider Remittance Advice)

Providers can request to have the outcome of a finalized claim, or the outcome of a reconsideration reviewed by submitting a **claim appeal**.

#### To Request a Claim Appeal:



Preferred Method: <a href="https://www.magnoliahealthplan.com/login.html">https://www.magnoliahealthplan.com/login.html</a>

Fax: (877) 950-3857

#### By Mail:

- Complete
  <a href="https://www.magnoliahealthplan.com/providers/resources/forms-and-resources.html">https://www.magnoliahealthplan.com/providers/resources/forms-and-resources.html</a> to:
- Send Completed Form:

#### Magnolia Health

Attn: Claim Appeals P.O. Box 6000 Farmington, MO 63640-3825

A **claim reconsideration** cannot be submitted after the submission of a claim appeal.

**Timeframe: 30 calendar days** from the EOP or Reconsideration determination date.



# Claim Dispute Process

### STATE FAIR HEARING

A **State Administrative Hearing** is a hearing conducted by the Division of Medicaid when a provider disagrees with the outcome of Magnolia's claim dispute process.

 Providers must exhaust Magnolia's claim dispute process before requesting a state fair hearing

**To Request a State Administrative Hearing:** 

Division of Medicaid, Office of the Governor
Attn: Office of Appeals
550 High Street, Suite 1000
Jackson, Mississippi 39201

Phone: 601-359-6050 or 1-800-884-3222 Fax: 601-359-9153

**Timeframe:** Within **thirty (30) calendar** days of the final decision by Magnolia Health



### **Provider Grievances**

### **Provider Grievances**

**A provider grievance** is an expression of dissatisfaction received orally or in writing about any matter or aspect of the health plan or its operations, other than an adverse benefit determination.

Must be filed within thirty (30) calendar days of the date of the event causing the dissatisfaction

### Grievance Incident Occurs

Examples of a Provider
Grievance

Difficulty contacting the health plan

Disrespectful or rude behavior by health plan staff

Failure to respect provider's rights



#### File a Grievance

#### Mail:

Magnolia Health
Attn: Grievance and
Appeals Coordinator
1020 Highland
Colony Parkway,
Suite 502
Ridgeland, MS
39157

**Phone:** 1-877-236-

0751

Fax: 1-877-264-6519

### Confirmation of Receipt

 Magnolia will acknowledge grievance within five (5) calendar days of receipt.

 Confirmation will be writing and include the expected date of resolution



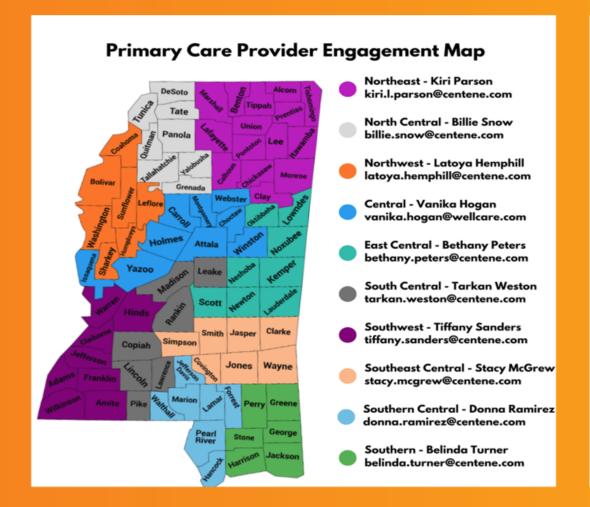
### Grievance Resolution

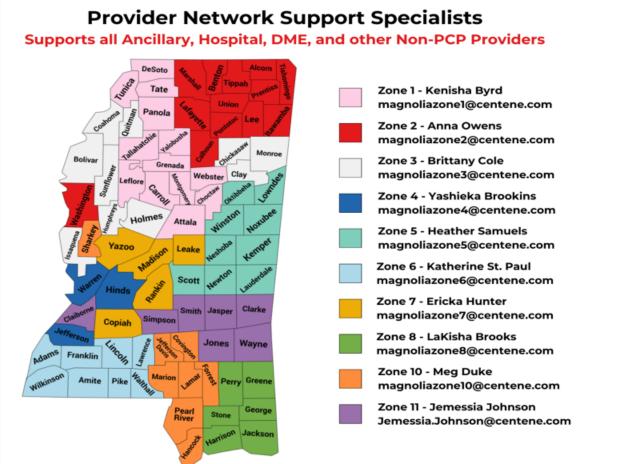
Magnolia will
resolve all
grievances within
thirty (30)
calendar days but
may extend the
time frame by up to
fourteen (14) days
if additional time is
needed to resolve.

 Grievance outcome will be sent in writing.



# **Provider Engagement**





Behavioral Health Provider Training Feedback Survey



Thank You.